

## LEADERS

### Chapter Officers

Tanya Ness	President
Kathryn Sterner	President Elect
John Danes	Vice President
Ken Robinson	Secretary
Mike Krahling	Recording Secretary
William Brightbill	Treasurer

### Directors

Robert Unger	1 Year
Kazim Dharsi	1 Year
Reed Hoffman	1 Year
Susan Sprague	2 Year
Randy Funk	2 Year
Rich Forsberg	2 Year

### Past President / Advisor

Robert Loftin

### Editor

Eric Hardenbrook

### Committee Chairs

John Cannon	Academic Affairs
Bill Deck	Advervisting
William Brightbill	Archives
Kathryn Sterner	Awards
Charles Beauduy	Budget/Finance
Bill Deck	Bylaws
Kazim Dharsi	Certification
Robert Loftin	Education/Technical
Getchen Weaver	Electronics/ Communications
Paul Hertzler	Exhibit Show
Logan Myers	Hospitality
Tanya Ness	Long-Range Planning
Jan Myers	Membership
Chris Atwood	Programs

# CHOICE



## CENTRAL PENNSYLVANIA CHAPTER CONSTRUCTION SPECIFICATIONS INSTITUTE

### Dinner Meeting Notice – Central Pennsylvania Chapter – CSI

**Tuesday, October 9, 2018  
at the Radisson, Camp Hill, PA**

#### Cooperative Purchasing Contracts

Presented by Regina Martino, National Education Market and  
Cooperative Solutions Manager with Tremco, Inc.

This seminar will inform Owners/Facility or Business Managers, Design Professionals, Manufacturers, and Suppliers about Cooperative Procurement Contracts that education and other public agency clients utilize to purchase construction materials and/or services. These entities and their contracts are growing in number and satisfy bid law requirements in many states. Discussion will include the different types of cooperative contracts that may be encountered, how this method of purchasing can be of benefit to the Design Professional's or Supplier's relationship with existing clients, and how to utilize these contracts for business development.

Learning objectives for attendees include:

Define what a cooperative purchasing organization is and discuss common misconceptions.

Understand the benefits cooperative purchasing organizations and their contracts provide to building owners and why this procurement option is becoming more popular.

Find ways to improve quality of construction and ensure the original design intent and specification are delivered and executed.

Explore opportunities for Design Professionals and Suppliers to retain and better serve current clients, plus grow future business through these contracts.

This continuing education course is registered with AIA CES for 1 HSW Learning Unit, and CE certificates will be available for all attendees.



Regina Martino is the National Education Market Development Manager for Tremco Roofing & Building Maintenance Division. Regina combines her unique expertise in municipal finance, procurement, and facilities to bridge the technical and financial demands faced by our public agencies and related professionals. Regina presents nationally on strategies to reduce costs, achieve quality results, and improve transparency addressing the challenges of: construction procurement, design expectations, and scarce financial resources for facility projects to improve our nation's public environments.

Our dinner meeting will be held at the  
RADISSON HOTEL, 1150 Camp Hill Bypass, Camp Hill, PA  
Board Meeting at 5:00 p.m., Attitude Adjustment at 6:00 p.m., Dinner at  
6:30 p.m., Program at 7:15 p.m.

Dinner Cost: Free to Central Pennsylvania Chapter CSI Members &  
First-Time Guests/Visitors,  
\$10.00 for Students, \$25.00/person for all others (pay at door w/ check or  
cash)

Dinner: Chef's Choice Buffet



### Inside the Choice

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**All material MUST be in the editor's hands no later than October 29, 2018 for publication in the November issue of "Choice".**

Send to:

Eric Hardenbrook  
evhardenbrook@gmail.com

The Construction Specifications Institute is a nation-wide nonprofit technical organization dedicated to the advancement of construction technology through communications, education, research and service. Founded in 1948, CSI provides a forum for architects, engineers, specification writers, contractors, suppliers and others in the industry.

Anyone who is concerned with construction specifications in any manner is invited to apply for membership.  
Contact: Paul Brunski  
Ph: 717-263-8464.



## President's Message

From the President's desk:

Greetings,

At the writing of this message, I am enjoying the benefits of being in Long Beach at CONSTRUCT 2018. There are so many informative programs, vendors and fellowship. Please mark your calendars for CONSTRUCT 2019 in National Harbor MD, October 9-11.

If you couldn't make it to CONSTRUCT 2018, do not despair! There is an equally informative program planned for and hosted by the good folks at TREMCO during our October dinner meeting.

I would also like to thank our President-Elect, Kathryn Sterner, for stepping in and presiding for me while I welcomed my 17th grandchild into the world. It is with much gratitude that she has agreed to preside over our October meeting as my husband and I continue our travels.

Please come out and show your appreciation too. There is nothing better than warm fellowship on a crisp October evening.

Kindest regards

Tanya Ness



## From the Editor's Desk

Greetings friends.

Autumn is in full swing! We've got some great stuff happening with our chapter - you should come out and see us! IF you can't make it to the meeting on Tuesday you can also catch us at the annual Architects Conference, Expo and Excellence in Design Awards Presentation. Come on out we'd love to see you!

Our Program Committee is seeking ideas for diverse, unbiased, educational presentations for the coming year (and beyond). If you would like to be part of our Program Committee, or just have some program ideas to share, please contact Chris Atwood ([catwood@gfnet.com](mailto:catwood@gfnet.com)) or Jeff Turicik ([JeffTurick@ykkap.com](mailto:JeffTurick@ykkap.com))

The Central PA Chapter dues include all meals for the chapter program dinner meetings for the year. Come out to our meeting to network, socialize, and learn about timely subjects in the Construction Field.

# PREVIOUS MEETING MINUTES

## Board Meeting Minutes

By: Mike Krahlung

Date: September 11, 2018

Time: 5:00 pm

Attendee's this month:

- |                     |                    |
|---------------------|--------------------|
| 1) Eric Hardenbrook | 8) Kathryn Sterner |
| 2) Bill Brightbill  | 9) Jan Myers       |
| 3) Ken Robinson     | 10) Bob Unger      |
| 4) Chris Atwood     | 11) Reed Hoffman   |
| 5) Mike Krahlung    | 12) Kazim Dharsi   |
| 6) Robert Loftin    | 13) Randy Funk     |
| 7) Larry Saylor     | 14) Rich Forsberg  |

Quorum: Yes (8 of 14 min)

Opening Comments:

President: Tanya Ness – Not Present

Treasurer's Report:

Treasurer: Bill Brightbill –

1) New budget was emailed earlier today

2) The PO box was cancelled and now the mail is now being sent to Bills home. It will be sent to his home for 6 months, do we want to get another one? Bill will ask our auditor and it will be brought up at the next month's regional meeting

Officers' Report:

President-Elect: Kathryn Sterner - No Report

Vice President: John Dane – Not Present

Secretary: Ken Robinson – No Report

Past President / Advisor: Robert Loftin

1) On regional call – Gail said to have all members to check their profiles

2) Suggested we hold off on updating the AIA providers fee, still not sure what will happen

3) New region award – Rising Star

4) Updating the region website, looking for historical items

5) Robert Vaughn with Richmond may call Jan about the plan for new members

6) MARC is May 2-5 2019

Editors Report:

1) Choice was issued successfully, always looking for content – please send something in

Webmaster: Michael Deck – Not Present

Committee Reports:

Academic Affairs: John Cannon – Not Present

Advertising: Bill Deck – Not Present

Archives: Bill Brightbill

1) Bill did retrieve all the Archives from John Morgan. Bill now has the Archives until he can find them a new home

Awards: Kathryn Sterner – No Report

Budget / Finance: Charles Beauduy - Not Present

Bylaws: Bill Deck – Not Present

Certification: Kazim Dharsi

1) Chris Atwood: Had our 1st of the 8 CDT secessions last Thursday. We have 8 attendees

Education / Technical: Robert Loftin

1) We got the first & second course approved for the CDT. The Third was re-sent for approval

2) Bob will submit the results from the first secession

Electronics / Communications: Eric Hardenbrook

1) Got a request from a member asking if they could get access to our membership list. Eric did not give it out. Chris brought up that in the past, members emails were listed on the roster that everyone had access to. Eric will talk to him and if he can access the list from the site, that is fine. If not he will not give him

Exhibit Show: Paul Hertzler – Not Present

1) Per email – need to figure out which e-contact service to use, get vendor contacts and maybe accept credit cards. Eric said we've tried Paypal and constant contact. Maybe we can put something on the website. Eric will check with Michael Deck

Hospitality: Logan Myers – Not Present

Long Range Planning: Tanya Ness – Not Present

1) Kathren Sterner – Bring a friend night? Maybe in February? Have a door Prize too. Board Agrees

2) Kathren Sterner – For April we could start a mentor program and have people sign up. Kazim said the AIA tried this with HACC and it did not work because of the time needed from the students. Bill B said maybe they can do it in reverse, and ask the students if they are looking for a mentor and see what happens

Membership: Jan Myers

1) Trying to find an orientation program but can not find one. We may need a new program put together

2) Moving forward we can make September the launch for bringing a new member and have an orientation.

Programs: Chris Atwood – No Report

Directors Reports:

1) No reports

New Business:

1) August meeting minutes approved – no corrections

2) Balanced budget approved as amended

3) Eric Hardenbrook will send out an email talking about Allentown's membership scholarship. We can talk next month about this and who would qualify

Old Business:

1) Student member dues – Kazim will talk more about this next meeting

2) ByLaws need to be updated, Bill Beck will be asked to head this up

Meeting Adjourned: 6:23

## Calling All Reps!



*Bill Deck,  
Advertising Chair*

Would you like to highlight your company or a special product? Do we have a deal for you. For a mere \$125-\$150 you can display your wares during the social time and have 10 minutes of everyone's attention during dessert at one of our CPC/CSI dinner meetings. What an awesome opportunity to hit several specifiers at once. If you are a member of this chapter, it will cost \$125. If you are not, it will cost \$150. For more details, see the CPC-CSI.com website. To schedule a table top, contact Bill Deck at [bdeck@warehausae.com](mailto:bdeck@warehausae.com). Thanks!

*Bill Deck  
Advertising Chair*



Central Pennsylvania Chapter of the  
Construction Specifications Institute  
**Table Top Display Registration**

Name/Contact: \_\_\_\_\_

Company: \_\_\_\_\_

Meeting Date: \_\_\_\_\_

Telephone: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Cost: \$125 members /\$150 non-members (does not include meal)  
for non-members

Fee Includes:

1. One 72 x 30 inch table to display product.
2. Display time: 6:00 - 7:00 P.M. (During social hour)
3. Presentation: 10 minute presentation during dessert.
4. Electrical: Outlets available. Vender supplied extension cords.

Contact: Bill Deck, CPC Advertising Committee  
email: [bdeck@warehausae.com](mailto:bdeck@warehausae.com)

### CHAPTER ADDRESS

P.O. Box 3504  
Harrisburg, PA 17105

## LOOKING FORWARD



The Greater Lehigh Valley Chapter (formerly known as the Allentown Chapter) is hosting the Middle Atlantic Region Conference May 2-5, 2019 in Center Valley PA. The venue location is the Homewood Suites, a brand new hotel conveniently located off Route 78 and 309. The theme is "Back from the Future" Look for "Future" references coming.



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